

# SKOPJE & OHRID ST. PAUL THE APOSTLE INTERNATIONAL AIRPORTS



a member of  
**Groupe ADP**



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# GRUPE ADP OPERATIONAL MAP

## TÜRKİYE

Antalya: 35.5M Pax  
Ankara: 11.9M Pax  
İzmir: 10.7M Pax  
Milas Bodrum: 4.0M Pax  
Gazipaşa: 0.8M Pax  
*Concession Operator*

## SAUDI ARABIA

Madinah: 9.4M Pax  
*Concession Operator*  
Jeddah (Hajj Terminal)  
*Management Contract*

## GEORGIA

Tbilisi: 3.7M Pax  
Batumi: 0.6M Pax  
*Concession Operator*

## NORTH MACEDONIA

Skopje: 2.9M Pax  
Ohrid: 0.3M Pax  
*Concession Operator*

## TUNISIA

Enfidha: 0.8M Pax  
Monastir: 1.5M Pax  
*Concession Operator*

## FRANCE

Paris-CDG: 67.4M Pax  
Paris-Orly: 32.2M Pax  
Paris-Le Bourget: Business  
& General Aviation Airport  
*Owner and Operator*

## CHILE

Santiago: 23.3M Pax  
*Concession Operator*

## JORDAN

Amman: 9.2M Pax  
*Concession Operator*

## INDONESIA\*

Medan: 7.4M Pax in 2023  
*Concession Operator*

## MADAGASCAR

Antananarivo &  
Nosy Be: 1.0M Pax  
*Concession Operator*

## CROATIA

Zagreb: 3.7M Pax  
*Concession Operator*

## INDIA\*

New Delhi: 72.2M Pax  
Hyderabad: 24.2M Pax  
GOA: 3.7M Pax  
*Concession Operator*

## KAZAKHSTAN

Almaty: 9.5M Pax  
*Owner and Operator*

## LATVIA

Riga: 6.6M Pax  
*Commercial Areas Only*

## BELGIUM

Liege Airport  
Cargo Airport  
*Concession Operator*



\*Groupe ADP holds 49% stake in GMR Airports.



### WORLDWIDE GROUP

Airport group with the most passengers in 2019



### AIRLINE CONNECTIONS

351.2 million passengers worldwide



### WORLD CONNECTIONS

28 airports operated around the world



### VARIETY OF AIRPORTS

Mega international hubs, regional gateways, leisure destination airports





# SKOPJE



# SKOPJE OPERATIONAL MAP



\*(Share in Total / 19 vs 23 Recovery)

**2.4 Million**  
Pax in 2019

**2.9 Million**  
Pax in 2023

**51**  
Destinations in 2023

**22**  
Airlines in 2023

**7**  
New routes in 2023

**European Common  
Aviation Area (ECAA)**  
member



# SKOPJE AT A GLANCE: Dynamic Capital of a Country with Strong VFR Traffic

Skopje is an important hub of trade and is strategically located at the centre of the Balkan region's motorway and railway network.

## Key Destination and Catchment Features

### 1.8M

Inhabitants in North Macedonia

### 610K

Inhabitants in Skopje

### \$ 8.1K GDP per capita

In Skopje region

### \$ 10.4K GDP per capita

In Skopje region in 2022

**Capital city of North Macedonia,** hosting the government and all foreign embassies.

**Center of Balkan transportation network,** located at the important crossroads of trade.

With the **visa liberalization adopted by the European Parliament** North Macedonian nationals are able to travel visa-free within the Schengen area.

**Strong VFR Traffic** due to the large Macedonian community across Europe.

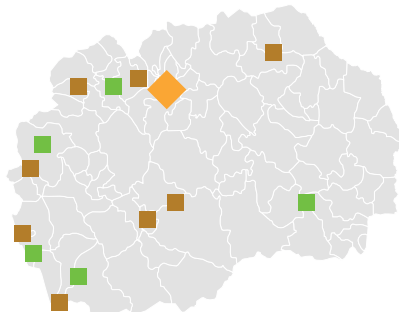
**1.2 M (+38%) tourists** in North Macedonia in 2019.

### Skopje airport (SKP) catchment area covers :

- A 0.7M population within 30 minutes driving distance.
- Over 1M population within 1h driving distance.
- A 2.5M population within 2h driving distance.

### Conveniently located within a reach of the main touristic attractions:

- **Skopje City Center,** within 30 minutes driving distance.
- **Matka Canyons,** within 40 minutes driving distance.
- **Tetovo,** within 55 minutes driving distance.



■ NATURAL SIDES ■ CULTURAL SIDES ◆ SKOPJE AIRPORT

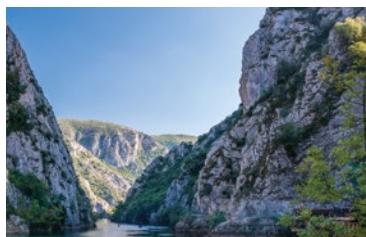


# SKOPJE, A Nature and Sports Destination at The Center of North Macedonia

Skopje is the capital city and the main entrance gate for travelers in North Macedonia.



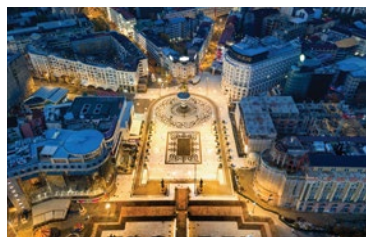
## Hiking



National parks with hiking trails that offer great views of the lake. There are 3 national parks in North Macedonia: Mavrovo, Pelister, and Galichica.



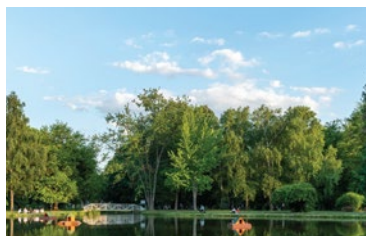
## Culture



Affordable holiday option especially for inner-Europe city breakers in a destination with stunning architecture and lively nightlife.



## Nature



North Macedonia has an abundance of lakes where the beauty of the landscape combines. Lake Matka is the closest to Skopje.

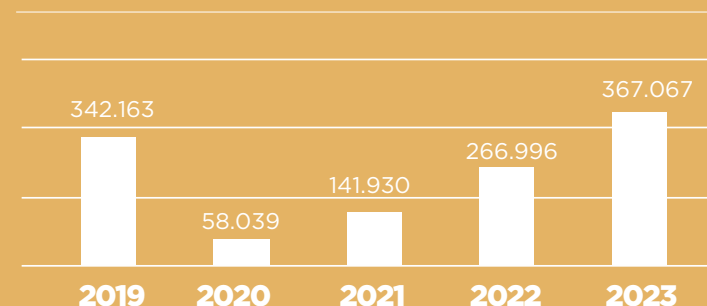


## Sports



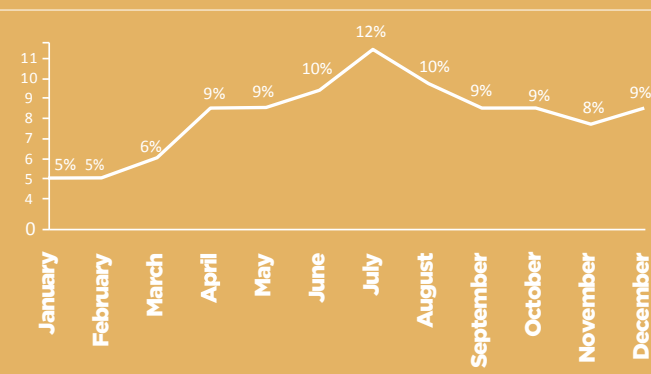
Vigorous cycling and outdoor adventures such as kayaking and cliff climbing. There are 16 mountains higher than 2,000 meters in North Macedonia. The Highest Peak is Golem Korab: 2,764 meters.

### NUMBER OF TOURISTS BY YEARS



### SEASONALITY,

# of arrivals per months



### DID YOU KNOW?

The Megalithic observatory in Kokino is a UNESCO cultural site and dates back to 1800 BC.



# SKOPJE: Infrastructures



## Transportation



A bus and coach station provides shuttles to the city center within 30 minutes.



## Awards



ASQ Airport Service Quality Award by ACI (2020,2019,2018,2015)



## Infrastructures



1 terminal / 1 runway

49.7 million euros investment in the course of the next 3 years. Agreement between TAV and the Government of North Macedonia, as authorized by the Macedonian Parliament to invest in existing Macedonian airports and certain public infrastructures.



## Retail



2 Retail Shop

2 Duty Free

5 Food & Beverage







# OHRID



# OHRID OPERATIONAL MAP



\*(Share in Total / 19 vs 23 Recovery)

**0.3 Million**  
Pax in 2019

**265K**  
Pax in 2023

**13**  
Destinations in 2023

**9**  
Airlines in 2023

**3**  
New route in 2023



# OHRID AT A GLANCE: Tourism capital of North Macedonia

Backed by natural and cultural assets, inherited from a centuries-old History.

## Key Destination and Catchment Features

**1.8M**  
Inhabitants in North Macedonia

**Total Export Volume in North Macedonia \$ 8.9B.**

**51K**  
Inhabitants in Ohrid

**\$7 K GDP per capita**  
In Southwest region in 2022

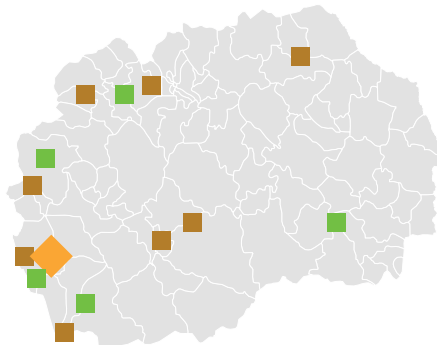
**Ohrid is the main touristic destination of North Macedonia.** The city and lake are inscribed on the UNESCO World Heritage List since 1979.

**Ohrid or Jerusalem of Balkans,** and is the **largest city on lake Ohrid.**

**Ohrid lake is the deepest lake in Europe,** with an area of 358km<sup>2</sup> surrounded by mountains, crossing Macedonia and Albania.

**Ohrid Airport (OHD) is conveniently located within a reach of the main touristic attractions:**

- **Ohrid City Center,** within 15 minutes driving distance.
- **Sveti Naum Monastery,** within 55 minutes driving distance.
- **Galicica National Park,** within 50 minutes driving distance.



■ NATURAL SIDES ■ CULTURAL SIDES ◆ OHRID AIRPORT



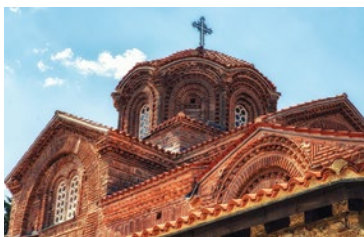


# OHRID, Picturesque Monuments, Houses and Beautiful Natural Landscapes

Ohrid is an affordable holiday option especially for intra-Europe city breakers.



## Churches



Ohrid is considered as the “Jerusalem of the Balkans” and is home to as many churches as days in a year. The Holy Mother of God Peribleptos, built in 1295, is one of the oldest churches in Ohrid.



## Culture



Discover Ohrid's incredible architecture and nightlife. Ohrid is home to picturesque monuments and houses.



## Nature



Enjoy Lake Ohrid, one of Europe's deepest and oldest lakes, declared a World Heritage site by UNESCO.

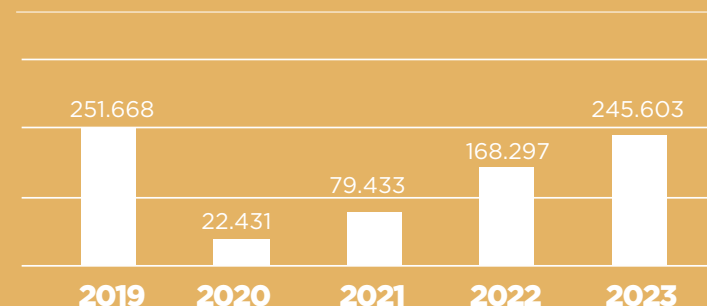


## Sports



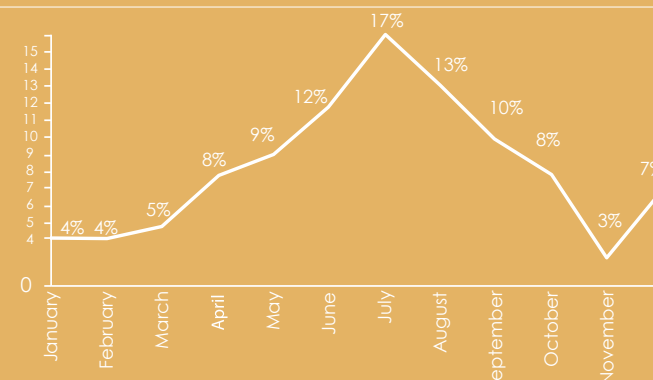
Experience vigorous cycling and outdoor adventures such as kayaking, cliff climbing and hiking trails that give great views of the lake.

### NUMBER OF TOURISTS BY YEARS



### SEASONALITY,

# of arrivals per months



### DID YOU KNOW?

Macedonian Government is planning to reduce VAT from 18% to 5% in order to develop tourism attractiveness.



# OHRID: Infrastructures



## Transportation



Only 15 minutes to join the city by car.



## Retail



## Infrastructures



1 terminal

1 runway

1 Retail Shop

1 Duty Free

2 Food & Beverage



# Incentive Schemes

Marketing support and incentive schemes tailored on airlines' development projects.



Seasonal and year-round incentives can be offered to airlines for their operations by TAV Airports. Incentive programmes are customised depending on destination, traffic potential, growth, etc.



TAV Airports conducts marketing activities in collaboration with airlines with inauguration ceremonies, press conferences, terminal and digital advertisements.



TAV Airports can also create bundle marketing opportunities through its subsidiaries (Ground Handling-Havas, Duty Free-ATU, Catering-BTA etc.)





## CONTACTS



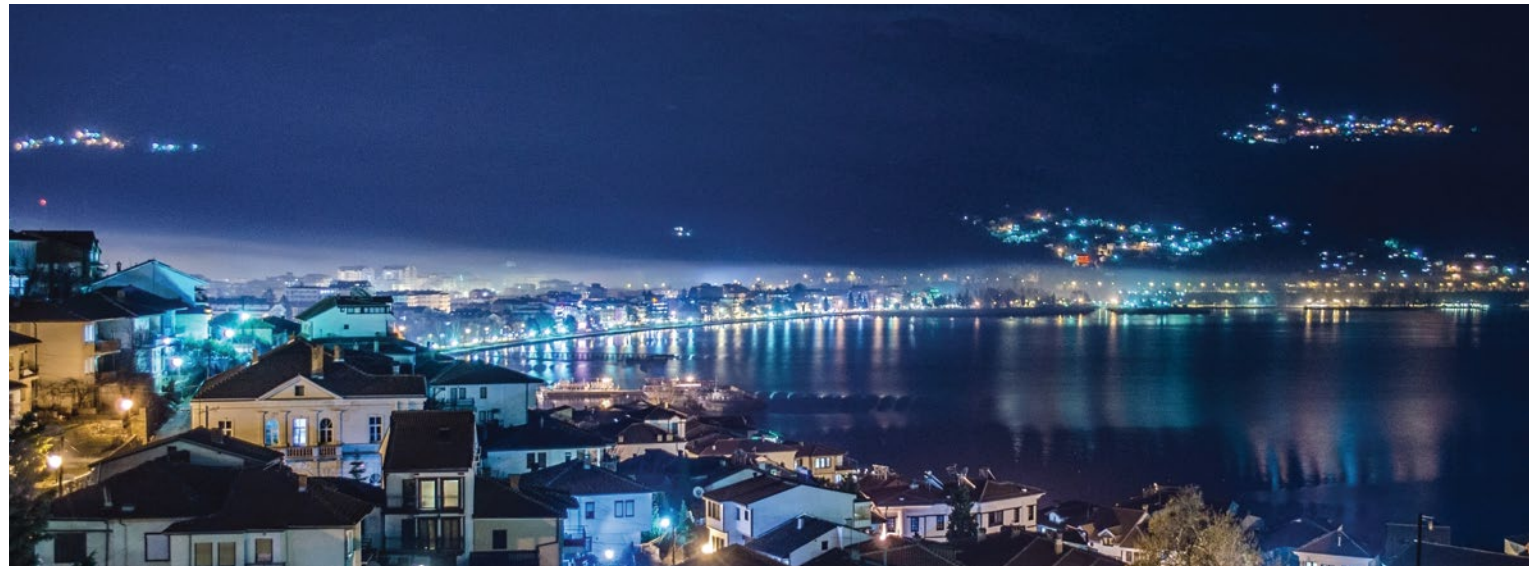
**Özge Küçükcan**  
Aviation Marketing and  
Planning Coordinator  
ozge.kucukcan@tav.aero



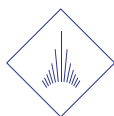
**Efe Buğra Çınar**  
Aviation Marketing and  
Planning Manager  
efebugra.cinar@tav.aero

**İlay Şentürk**  
Aviation Marketing and  
Planning Specialist  
ilay.senturk@tav.aero

**Ahmet Hakan Öztürk**  
Aviation Marketing and  
Planning Assistant Specialist  
ahmethakan.ozturk@tav.aero



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